

### **BACKGROUND**

- 1. One-third of the country's arable agricultural land is planted with coconut (Fujii, 2005).
- 2. Coconut is the Philippines' 4<sup>th</sup> largest contributor to gross value added to agriculture (Lantican et al, 2018).
- 3. About 24 million Filipinos are directly or indirectly benefit from the coconut industry (Fujii, 2005).
- 4. Historically, the Southern Tagalog and Bicol regions of Luzon and the Eastern Visayas were the centers of coconut production.



### RECENT DATA OF COCONUT INDUSTRY

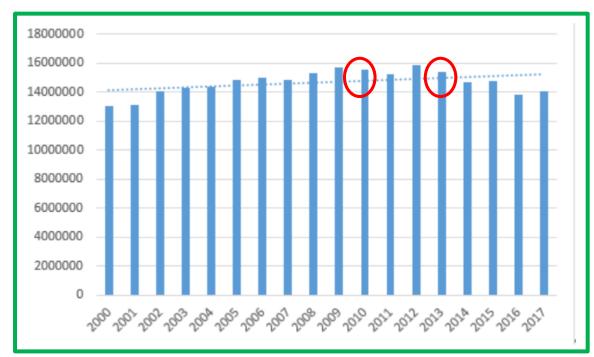


Fig.1 Volume of coconut production, 2000 to 2017 (PSA,2019)

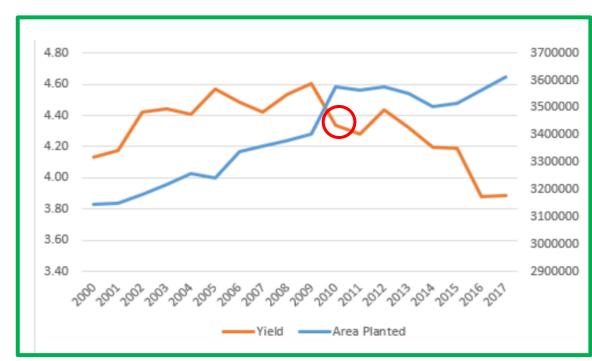


Fig. 2 Yield and area planted of coconut, 2000 to 2017 (PSA,2019)



#### ISHIKAWA DIAGRAM

**UNDERUTILIZED CROP** 

**Outdated facilities** 

COST OF DISTRIBUTION INCREASES

Too many middlemen involved

TYPHOON PRONE AREA

Climate change

No strategic planning

**SURPLUS** 

Lack of training

Aging farmers

TRADITIONAL FARMING

Weakening global demand for coconut oil

LOW FARM-GATE PRICE

STRUGGLING COCONUT FARMERS

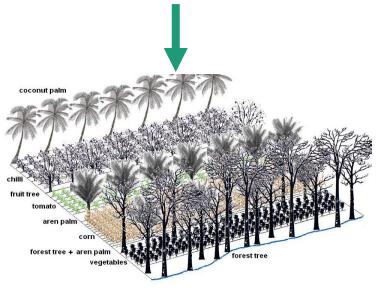


## PROPOSED ACTIVITIES







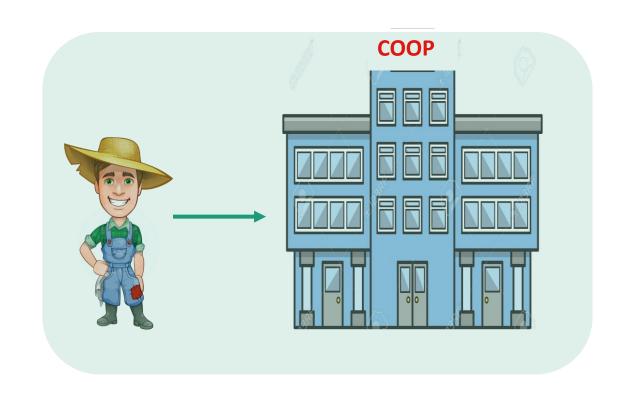






# PROPOSED ACTIVITIES





Establish a multi-purpose COOP parallel to Japan Agricultural Cooperative

### PROPOSED ACTIVITIES

Department of Trade and Industry



- Build networks to possible buyers
- ➤ Inclusive growth and employment generation



### TIME FRAME

