



Damara Anisah

Presented by Lintang Diani Ratri

Maulida Aulia Rezki













"...We put concern on agricultural economy that happen in Indonesia..."











## **Problem Identification**



- Lack of skilled human labour
- lack of diverse workforce
- insufficiency of organize trained agriculture HR



- Still operating conventional tech
- Slow delivery speed<sup>1</sup>
- package not in a good condition
- Expensive CoD



- Low quality product
- High & uncompetitive price
- Narrowed segmenta tion market



- The process takes longer time
- No proper evaluation stage
- The business is not sustainable

Analysis tools using Michael Porter's Value Chain Analysis

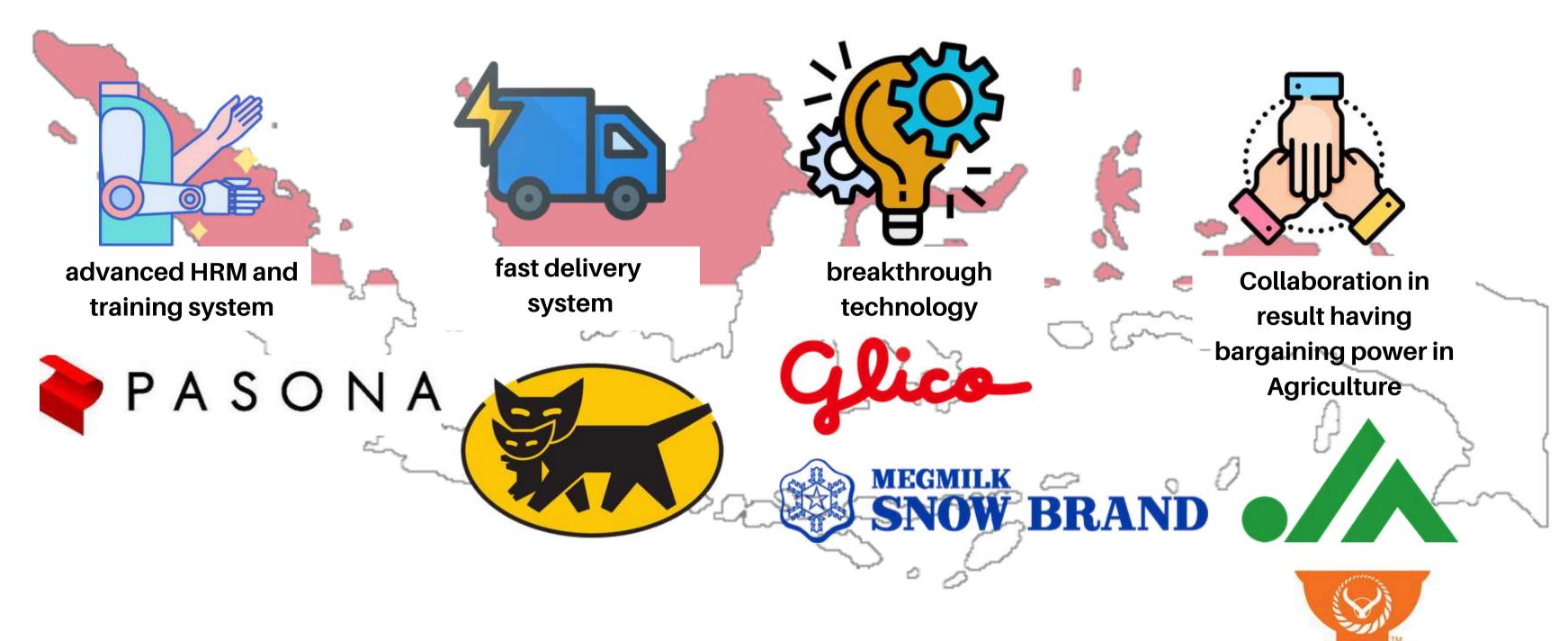








## **Based on Experience in Japanese Food Industry Field Study 2019**





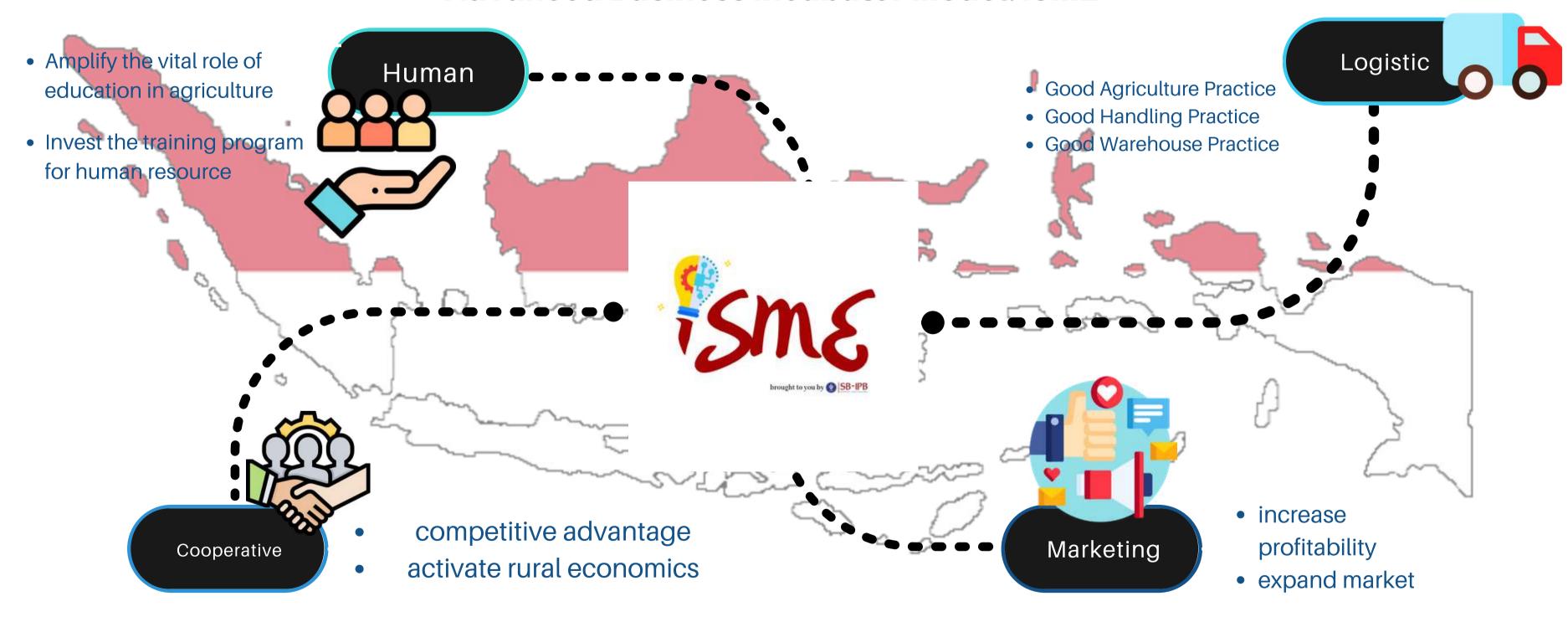




**YOSHIDOYA** 



## **Advanced Business Incubator Model: iSME**

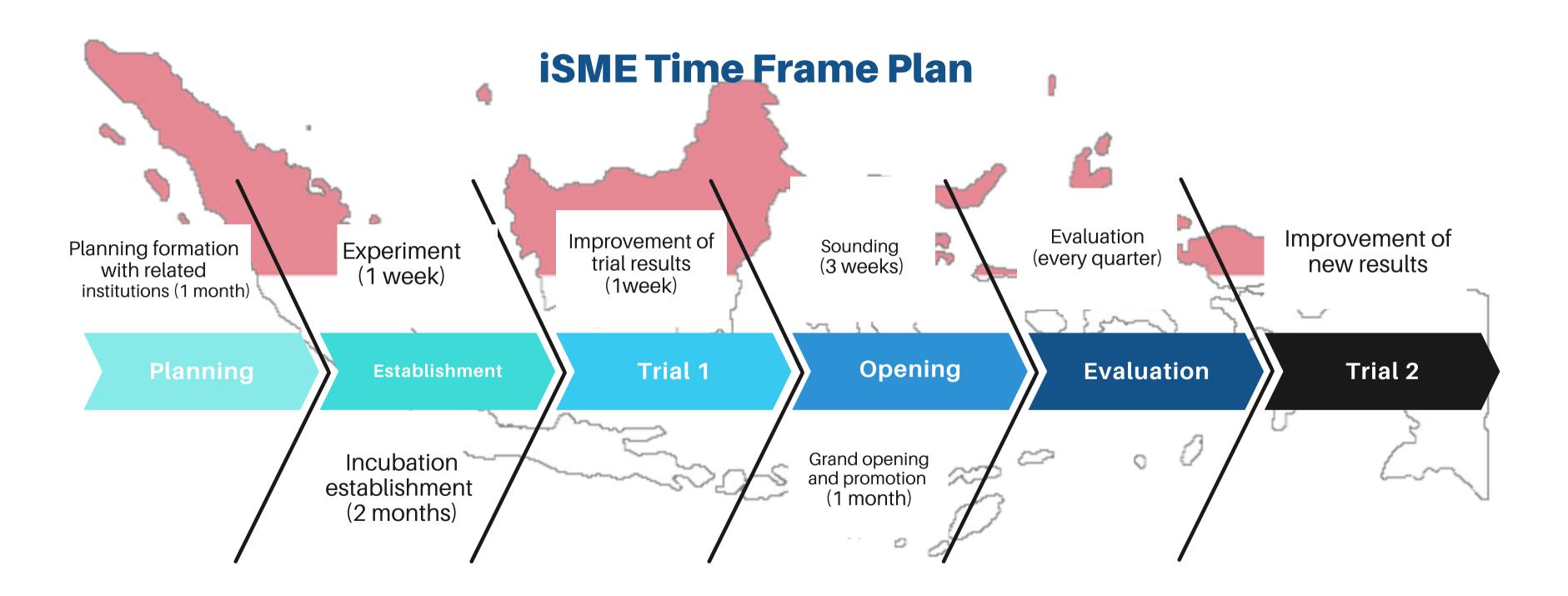




















農業の先に食があり

(Agriculture produce food.)

食の先に健康があり

(Food nourishes humans.)

健康の先に人の幸せがある

(Humans create country.)

農業こそ人と幸せにする産業

(The foundation of the country is agriculture.)







## Thank You